

BNI Visions of Exchange Vision

-The BNI Visions of Exchange chapter is known for being passionate about enjoying life to the fullest. Our contagious energy is felt by members and guests who **feel welcomed, wanted and inspired.**

-Our leadership team is totally committed to the chapter and works efficiently, professionally and transparently at all times, united by a cohesive vision for our future.

-Our 65 chapter members are accomplished referral marketers and are the top of their professions producing outrageous success. *Thus, we generate over \$4.5 million in business by focusing relentlessly on generating over 400 high quality, ready-to-close referrals.*

-Our 250 visitors are magnetically attracted to apply to join our chapter because of the atmosphere of *inclusion*, positive and supportive *attitudes*, and the mutual success that we generate.

-We celebrate our accomplishments often and uproariously with public recognition, playful parties and loud acknowledgement.

-We freely and frequently donate our time and resources to stimulate our community because being a member of Visions of Exchange means *when you give, you gain... as paying it forward generates abundance for all.*

BNI BY the Bay Vision

The BNI By the Bay chapter is known for innovation, creativity, and professionalism. We collaborate in unprecedented ways to create an environment of *no member left behind*.

- Our Leadership Team works proactively to be in the top 5 chapters overall in the Bay Area. We are an outstanding chapter that others want to join!

- Our 70 members are goal-oriented, experienced, successful business professionals, providing high quality services. We are enthusiastic, friendly, kind, and fun-loving while we generate over \$7 Million dollars for our members!

- The 200+ visitors to our chapter receive a warm welcome and of course a *memorable* BNI experience.

- Our Chapter celebrates success through Contact Sphere dinners, Chapter socials, member recognition, and achievement awards.

- BNI By the Bay gives back to the community by donating money and volunteering our time to Kiva, Homeward Bound and Whistlestop Marin. With no member left behind the ripple effect on our members and our local community is absolutely palpable!